President’s Message

What do Bill Clinton, Wayne’s World, and ISPE CaSA have in common? They were all launched to stardom 27 years ago and 2 of the 3 were EXCELLENT! I’ll leave it to you to decide which 2...

Hello and welcome to an exciting 27th Anniversary kickoff of the ISPE CaSA Chapter! For those new to CaSA, we are glad to have you as part of the family and hope to connect at our many events this year. For CaSA veterans, you have seen the progression of this great Chapter through the years, and we invite you to step up and leave your mark in 2018-19.

ISPE Carolina-South Atlantic Chapter is comprised of nearly 1300 members from six states who are committed to the advancement of education and technical efficiency in the regulated pharmaceutical manufacturing industry. Simply put, our mission is to support the production of high-quality medicine to improve lives of patients world-wide.

Our board is hard at work planning programs and events to maximize the value you receive from your membership. To best do that, we need your input and support at the Annual Planning Session September 12 from 5:30-7:30pm at the brand-new STATE VIEW Hotel at NC State Centennial Campus. This kickoff event will be your opportunity to provide feedback and get engaged with the CaSA Chapter. Whether you enjoy event planning, technical presentations, or simply want to network and take your career to the next level we have a spot for you!

The planning session is free, but please Register here

Other upcoming events we would love for you to attend:
- CaSA Durham Bulls Night: Thurs. August 23 6:00-9:30pm – Register here
- Therapeutic Thursday by PCI (Raleigh, NC): Thurs. August 30 5:30-7:30pm – No Registration Required
- Therapeutic Thursday by Harrington Pure Daytona Beach, FL): Thurs. August 30 5:30-7:30pm – No Registration Required
- CaSA Education Event, Data Blitz: State of the Art Manufacturing, (RTP, NC): Wed. September 5 6pm – Register here
- CaSA Greater Atlanta Golf Tournament (Braselton, GA): Mon October 22 10am – Register here

I would like to sincerely thank the following outgoing board members for their dedicated service to the CaSA chapter: Wendy Haines (President), Rachel Leahy (Education), Mark Davies (Membership), and Kevin Debb (Networking). I’d also like to welcome our new board members who bring invaluable experience to the table: Andy Ferrell (Education), Bud Watts (Membership), Chris Smith (Networking), and Beth Smullen (Manufacturer Engagement). Finally, I would like to thank our continuing Board members (see list below) for their ongoing service to the Chapter.

With our Members, Board of Directors, Sponsors and Volunteers, we will accomplish great things over the coming year!

Until then, PARTY ON CaSA!

Mike Putnam
President, ISPE CaSA Chapter
The following advertisers are using our hyperlink feature in their ads, NNE, Gemu Valves, Burkert, PCI, and 03 Sterilization, BTEC, AdvantaPure and Sequence. You can “click” anywhere in their ad and you will be directed to their link. You can find them more easily by looking for the ads that are outlined in GOLD.

Thank you to all of our advertisers. This newsletter would not be possible without your support!


**Membership Corner**

**2018-2019 Membership Development**

*By Bud Watts – Committee Chair and Dan McLaughlin – Co-Chair*

**Committee Members:** Mark Davies, Eli Jenkins, Marcus Bennett, Brianna Carroll, Jeff Weiss, Gerald Houston, Tom Chapman, Matt Waymack, Scott Crawford, Kyle Davidson, Cathy Schmidt, Jennifer Reynolds, & David Davis

**Newest Member:** We welcome Cathy Schmidt as both a new ISPE member and to the Membership Committee TEAM!

**2018-2019 ISPE-CaSA Membership Committee Updates:**

The Membership Committee is beginning the 2018-2019 program with Lots of change, Lots of progress and Lots of fun for this group.

Beginning with the Rovisys sponsored July 26th Therapeutic Thursday event the committee has rolled out several new practices.

- Our first is to schedule our monthly committee meetings in conjunction with TT events. Capitalizing on the event participation, the overall membership message and supporting the event sponsors all while maximizing the ISPE time investment for each of the committee members.
- Second, the Membership Committee has rolled out a new electronic event check-in system. (See photo next page.) We are piloting the process now, but our first soft start was met with very positive response. This method allows for more accurate attendance information, historical attendance data, and quick, uniform sorting and delivery to all involved committees and sponsors.
- Third, we have developed an ISPE looping advertisement PPT that can replace each monthly sponsor’s name on the loop and tell the ISPE story at Every TT event. The Loop includes:
  - Local ISPE Events
  - National ISPE Events
  - ISPE Benefits statements
  - Reasons to Join ISPE
  - Networking Essentials of ISPE CaSA
  - ISPE Guidance Publications
  - Pharma Engineering Publications
  - ISPE Training

- We are currently finalizing our 2018-2019 Committee plan. Our initial goal will be to create an effective, repeatable plan to manage attrition and support the establishment of a strong, growth platform for this committee and for overall ISPE membership growth.
- The Membership Committee will roll out our formal plan in next month with a program that is structured for growth as well as that can be duplicated in the other areas of this chapter’s responsibility. Our efforts will include establishing sub-committee committee leads in the other CaSA geographical regions. GA and FL are immediate because of current momentum followed by SC, TN, AL.
- These sub-committee leaders will execute the program in each of the areas in the same manner that the Local RTP area executes the plan. We will work closely with other ISPE CaSA committees to insure effective execution.
- End User Focus: Earlier this year we piloted a membership drive with a local Pharma Large Scale Manufacturer. We had the interest of 29 potential members in a two-hour period. In two months, CaSA had an average new addition of 15 members a month. With end user sponsored support and our refined program introduction, we are looking for (4) End user sponsors per region to support the membership growth efforts for 2018-2019.

Join the NEW Membership Committee for the opportunity to impact your region, your network, your chapter!

For more information, contact Bud Watts or Dan McLaughlin, ispe.casa.mbrshp@gmail.com.

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This new electronic event check-in system will greet attendees at CaSA events. Courtesy of the Membership Committee.
Wednesday, September 19th, 2018
6:00pm - 8:00pm
Boxcar Bar + Arcade
330 W Davie St.
Raleigh NC 27601

$15 ISPE CaSA Students, YPs & Members / $20 Non-Members
Ticket includes food & 20 tokens for games.

Register here
Networking Committee

By Chris Smith

Two significant networking events are coming up quickly. Mark your calendars and take care of registration early.

Durham Bulls Game Night: Durham, NC

The ISPE CaSA Durham Bulls Game Night will be held Thursday, 23 August 2018 from 6:00-9:30pm where the bulls will face the Gwinnet Stripers. Tickets are $20 for Members, $30 for non-members, and $12 for children age 6-12. Tickets include an all-you-can-eat buffet dinner that includes summer favorites of burgers, dogs, grilled chicken, sides, beer, and soft drinks. Each ticket holder also receives a raffle ticket for Bull’s gifts. The event will be held at the Red Oak Rooftop Picnic Area, near the Right Field foul pole.

Please click [here](#) to register.

We are also accepting sponsorships! This outing is a great opportunity to get your name in front of ISPE-CaSA members at a fun event.

Atlanta Golf Tournament: Braselton, GA

The Greater Atlanta Golf Tournament will be held Monday, 22 October 2018 at Chateau Elan Resort & Golf Club from 8:30am-4:30pm. This is a new event that should be great fun and holds fantastic networking opportunities. Registration is $175 for members and $200 for non-members. Tickets include breakfast, prizes, snacks, beer, and other drinks. The event will be organized in a Captain’s Choice (scramble) format, so there’s no need to be a golf pro to have fun.

Monies raised at the golf tournament will support the Jane Brown Scholarship Fund which was established in 2015 to encourage students who seek a career in the life science industry. The scholarship is awarded to an eligible CaSA student member who is currently enrolled in an undergraduate or graduate field of study.

Please click [here](#) to register.

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This month’s Therapeutic Thursdays will be held 30 Aug 2018 from 5:30-7:30 at Tra’li Irish Pub in Brier Creek and at BJ’s Restaurant & Brewhouse in Daytona Beach. Come out to experience the best networking opportunities with friends and colleagues. No need to register, just say hi when you come in the door. Sponsors will provide appetizers. Cash bar.

August 30

Therapeutic Tuesday – RTP Area

Tra’li Irish Pub

Therapeutic Thursday – Daytona Beach, FL

BJ’s Restaurant & Brewhouse

September 27

Therapeutic Thursday
Ft. Lauderdale, FL

Location: TBD

Carolina Ale House (Garner)

October 25

Therapeutic Thursday– RTP Area

Location: TBD

November 15

Therapeutic Thursday– RTP Area

Watts & Ward Speakeasy (Downtown Raleigh)
Student Affairs Committee

By Catherine Bays

Annual Meeting Sponsorship for Students

Student Sponsorship applications for the 2018 ISPE Annual Meeting & Expo 4 - 7 Nov, at the Philadelphia Convention Center, PA are available. If selected, meeting registration and lodging will be covered by ISPE-CaSA. Deadline is in September, so please email ispecasasac@gmail.com for more details.

Vision to Reality: Delivering Next Generation Therapies

2018 ISPE Annual Meeting & Expo
4 - 7 Nov | Philadelphia Convention Center, PA

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Membership Corner

Social Media Committee
By Daniel Santarsiero

Attention! Attention! LinkedIn Update!
Follow Us On LinkedIn

Join the movement and be part of the first 1000!
Join us now! Don’t delay!

To stay in immediate communication with your favorite professional organization, connect with us on our ISPE-CaSA Company page. Stay in touch with all the exciting upcoming events, industry news, and other relevant information related to the Chapter and National Organization. Follow this link to join the ISPE-CaSA page for updates! And follow our Women in Pharma Group! 🎉

LinkedIn

Carolina-South Atlantic Chapter

ISPE-CaSA Women In Pharma
22 members

Great article!!! 2017 Fiercest Women in Life Sciences
Check out this article about the fiercest women in Life Sciences. https://www.fiercebiotech.com/news/2017-fiercest-women-in-life-sciences
Annual Planning Session

By Newsletter Committee

Save the date for our Annual Planning Session on Wednesday, September 12. This year’s theme is ISPE CaSA, Moving Industry Forward. We’ll meet at the newly opened StateView Hotel on NC State’s Centennial Campus to discuss how to make this the best year yet.

Get involved! Come meet this year’s committee chairs and find out how you can help.

Registration is required, but admission is FREE! Register Now

The Top 5 Reasons to Attend

Advance Drug Manufacturing in the Southeast

Leverage Knowledge between Companies

Rub Shoulders with Key Industry Leaders

Take your Career to the Next Level

Enjoy hors d'oeuvres, beer, & wine with the new Board!
Pharmaceutical manufacturing facilities have some of the most critical energy needs of any business. Learn about some of the unique solutions designed to help prevent interruption to your production.

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Membership Corner

Join ISPE-CaSA and your colleagues for the Greater Atlanta Golf Tournament

Enjoy a great round of golf and networking opportunities. We are excited to present this new event. Help us make this tournament a success!

To register, please visit: https://www.etouches.com/2018-ispe-casa-chateau-elan

Powering your pharmaceutical success

Pharmaceutical manufacturing facilities have some of the most critical energy needs of any business. Learn about some of the unique solutions designed to help prevent interruption to your production.

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Save $40 off the cost of ISPE Membership Special Promotion

Next page!
Membership Offers You Great Value, Including:

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<tr>
<th>Benefit</th>
<th>Cost</th>
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<tbody>
<tr>
<td>Online access to Good Practice Guides</td>
<td>$10,625 / €9,242</td>
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<tr>
<td>Subscription to <em>Pharmaceutical Engineering</em> magazine</td>
<td>$79 / €79</td>
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<tr>
<td>Discounts on ISPE Baseline® Guides</td>
<td>$310 / €260</td>
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<td>Online networking with Communities of Practice (CoPs)</td>
<td>$85 / €82</td>
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<td>Access to online Member Directory</td>
<td>$75 / €72</td>
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<td>Free Affiliate/Chapter membership</td>
<td>$95 / €91</td>
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<tr>
<td>ISPE Drug Shortage Assessment and Prevention Tool</td>
<td>$199 / €190</td>
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<td><strong>Total Value</strong></td>
<td><strong>$11,468 / €10,016</strong></td>
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<td><strong>Total Cost to You</strong></td>
<td><strong>$295 / €255</strong></td>
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2018 Annual Dues Rates

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<th>Membership Duration</th>
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<tr>
<td>1 Year</td>
<td>$295 / €255</td>
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<tr>
<td>2 Year</td>
<td>$499 / €431</td>
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<tr>
<td>3 Year</td>
<td>$729 / €629</td>
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New CaSA Members Save $40 (New Member Application Fee) Promo Code: CAR-SATL18

ISPE Membership Benefits YOU

Gain industry knowledge, learn best practices, network with peers, and advance your career with the largest not-for-profit association in the pharmaceutical industry.

More than 18,000 members worldwide

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Find your next dream job or your next dream employee.

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From data integrity and biopharmaceuticals to facility design and sustainability, these resources are the gold standard in the industry.

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Continue developing your career through dozens of conferences, in-person training, or online eLearning.

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Our bi-monthly news source enriches you with updates on scientific and technical developments, plus real-world solutions for your daily challenges.

Join at www.ISPE.org/Brochure
ISPE CaSA Chapter

E-Newsletter Ads

Newsletter Ads Work for Your Business!

Our Chapter produces six e-newsletters per year, and we depend on the support of our advertisers. We send out the newsletters via e-mail and web link to all of our Chapter Members throughout the Southeastern U.S.

That means you get targeted access to top-notch pharma, biotech, and bio-science professionals and managers. These newsletters are also posted on our website so your ad can be accessed by interested visitors to our site.

Best of all, the cost is only $1,000 for your full color, business-card-sized ad for six insertions. That’s only $1,000 for targeted advertising in full color for an entire year!

Ask About HOT LINKS!!

Would you like to have targeted customers simply click on your ad and get right to your website?

A hot-link can be added to your ad, connecting readers directly to your company website for an additional $500 for a whole year.

If you are interested in advertising with the ISPE CaSA e-newsletter, please contact our Chapter headquarters at:

ISPE-CaSA
1500 Sunday Drive, Suite 102
Raleigh, NC 27607
Tel: 1-919/573-5442 • Fax: 1-919/787-4916
info@ispeCaSA.org

Would you, or someone you know, like to publish your technical content in these pages?

Please submit any and all technical content to info@ispecasa.org or send directly to our Newsletter Chair at jason.kelly@cagents.com.

EDITORIAL POLICY

Articles should be written for technical professionals in the pharmaceutical, biotechnology, and medical device industries. The author is responsible for the accuracy and correctness of all statements contained in the manuscript (ISPE Carolina-South Atlantic Chapter assumes no liability.) Manuscripts should be submitted with a brief, three to four sentence synopsis of the article, as well as a brief biographical statement about the author that includes educational background, title and job affiliation, job responsibilities and major areas of accomplishment.

Would you like to see your name in the newsletter?

Contribute content! We’re looking for the following:

Reviews of ISPE-CaSA Events

Did you meet someone inspiring, find a job, or just have a great time at one of our events? Let us know!

Lessons Learned

Have you learned an interesting lesson at work recently? Write it up and share it! Our members are always interested in improving their skills.

Pharmaceutical Funnies / Biotech Bloopers

Did something entertaining happen at work? Tell us about it! If we laugh, we’ll publish it and give you the credit.

Your contributions help us keep the newsletter fresh. You’ll get full credit, and bragging rights, when we publish them. We love to hear from you, and our members do, too!

Please send your submissions to newsletter@ispecasa.org or directly to our Newsletter Chair, Jason Kelly at jason.kelly@cagents.com.

You will be notified via e-mail or telephone by the CaSA Newsletter Committee and asked to submit your advertisement digitally.

Full-color business card-sized ads (3.5” x 2”) may contain your logo or other artwork. Artwork should be sent directly to info@ispeCaSA.org. We ask that your text be no smaller than 12 pt so that the text is easily readable in the electronic format. PDF, JPEG or TIF formats are easiest for us to work with. Space is limited. Sign up today!

A word to the ISPE CaSA Newsletter advertisers:

Thank you all for your continued support. Without it we could not have the wonderful support staff to get our ISPE CaSA Members the news in such a timely and professional fashion. If you have updates to your advertisements or find any other error, please contact us so that we can serve you better.
Advertising Opportunities in ISPE CaSA 2018 Electronic Newsletter

The ISPE CaSA Chapter produces six e-newsletters per year. ISPE CaSA sends out the newsletters via e-mail and via Web link to all of our Chapter Members throughout the Southeastern U.S., which reach top-notch pharmaceutical, biotechnology, and bio-science professionals and managers. These newsletters are also posted on our Web site so your ad can be accessed by interested visitors to our site.

The cost for a full color business-card-sized ad is $1000 per year. There is also the ability of positioning your ad on the front page of the newsletter for an additional $1000 per year for six issues. Space limits the number of front page to only four, and is offered to the first four paid advertisers on a first-come, first-served basis.

Also, if you would you like to have your targeted customers go directly to your website by simply clicking on your ad, a hot-link can be added to your submitted ad file for an additional $500 for the entire year.

You may choose one of the special offers below (pro-rated for partial-year advertising):

- $2,000 Full-color ad for six issues on the front page of each newsletter ($333/issue)  ❌ SOLD OUT
- $2,000 Full-color double-sized ad for six issues ($333/issue)
- $1,000 Full-color ad for six issues ($167/issue)
- $500 Adding a hot link for directing customers to your website by a simple click

We hope you will take advantage of these opportunities and advertise in the 2018 ISPE CaSA e-newsletter.

To reserve a placement of your ad for 2018 please contact the ISPE-CaSA Headquarters at 919-573-5442 or via e-mail at info@ispecasa.org. Deadline for 2018 advertisements, to start in the February 2018 issue is January 19th, 2018.

You will be notified via e-mail or telephone when your advertisement has been accepted by the ISPE-CASA Newsletter Committee and asked to submit your advertisement digitally.
Full-color business card-sized ads (3.5” x 2”) or double-sized ads (3.5: x 4”) may contain your logo or other artwork. Artwork should be sent directly to newsletter@ispecasa.org.

We ask that your text be no smaller than 12 pt so that the text is easily readable in the electronic format. PDF, JPG, or TIF formats, are easiest for us to work with. Space is limited, sign up today!
# 2018 Newsletter Advertisement Order Form

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- $2,000 Full-color double-sized ad for six issues ($333/issue)
- $1,000 Full-color ad for six issues ($167/issue)
- $500 Adding a hot link for directing customers to your website by a simple click

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Signature:________________________  Date: ______________ 

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For office use only: GL000-2240/100-3300  Pd by Ck # ____________ CC processed: Date: ____ Initials